

**THE UNIVERSITY OF BRITISH COLUMBIA**  
*Curriculum Vitae Faculty Members*

Date: April 24, 2017

Initials: *M.S.*

**1. SURNAME:** Schulz

**FIRST NAME:** Martin

**MIDDLE NAME(S):**

**2. DEPARTMENT/SCHOOL:**

Organizational Behaviour and Human Resources / Sauder School of Business

**3. FACULTY:**

Commerce and Business Administration

**4. PRESENT RANK:** Associate Professor

**SINCE:** Jul 2001

**5. POST-SECONDARY EDUCATION**

University or Institution	Degree	Subject Area	Date
Stanford University	PhD	Sociology	Feb 1993

**Title of Dissertation and Name of Supervisor**

*Learning, Institutionalization, and Obsolescence in Organizational Rule Histories.* (Feb 1993), supervised by: James G. March.

**Special Professional Qualifications**

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**6. EMPLOYMENT RECORD**

*(a) non-UBC Employment*

University, Company or Organization	Rank or Title	Dates
University of Washington	Assistant Professor	Sep 1993 - Jun 2001

*(b) UBC Employment*

Rank or Title	Dates
Associate Professor	Jul 2001 - present

*(c) Date of granting tenure at UBC*

February 1, 2003

## **7. LEAVES OF ABSENCE**

<b>University, Company or Organization at which leave was taken</b>	<b>Type of Leave</b>	<b>Dates</b>
University of British Columbia	Sabbatical	2007 - 2008
University of British Columbia	Sabbatical	2014 - 2015

## **8. TEACHING**

### *(a) Areas of special interest and accomplishments*

Organization theory, organizational behavior, quantitative methods, dynamic models, organizational learning, bureaucracies, strategy, knowledge management, organization design, business process re-engineering, business and society, business ethics.

### *(b) Courses taught at UBC*

<b>Session</b>	<b>Course Number</b>	<b>Scheduled Hours</b>	<b>Class Size</b>	<b>Lecture Hours</b>	<b>Tutorial Hours</b>	<b>Lab Hours</b>
2016/17 Term 2	COMM 292-208	3	54	3		
2016/17 Term 2	COMM 292-209	3	54	3		
2016/17 Term 2	COMM 292-210	3	53	3		
2016/17 Term 2	COMM 329-201	3	99	3		
2016/17 Term 1	COMM 626	3	3	3		
2015/16 Term 2	COMM 590 B	3	3	3		
2015/16 Term 1	COMM 292-101	3	46	3		
2015/16 Term 1	COMM 292-102	3	53	3		
2015/16 Term 1	COMM 292-103	3	54	3		
2013/14 Term 2	COMM 292-206	3	53	3		
2013/14 Term 2	COMM/BUSI 329-201	3	93	4.5		
2013/14 Term 2	COMM/BUSI 329-202	3	56	3		
2012/13 Term 1	COMM 626	3	4	3		
2012/13 Term 1	COMM 292-105	3	49	3		
2012/13 Term 1	COMM 292-104	3	47	3		
Winter 2011/12	COMM 329-201	3	80	3		
Winter 2011/12	COMM 329-202	3	50	3		
Winter 2010/11	COMM 626	3	8	3		
Winter 2010/11	COMM 329-101	3	71	3		
Winter 2010/11	COMM 329-102	3	73	3		
Winter 2009/2010	COMM 627	3.0	9	3.0		
Winter 2009/2010	COMM 329-101	3.0	101	3.0		
Winter 2009/2010	COMM 329-102	3.0	90	3.0		
Winter 2009	COMM 329-201		42	4.5		
Winter 2009	COMM 626		8	3.0		
Winter 2009	COMM 329-202		72	4.5		
Winter 2006 - Winter	COMM 626		7	3.0		

2007						
Winter 2006 - Winter 2007	COMM 329		52	3.0		
Winter 2006 - Winter 2007	COMM 329		49	3.0		
Winter 2005 - Winter 2006	COMM 627		3	3.0		
Winter 2005 - Winter 2006	COMM 292		39	3.0		
Winter 2005 - Winter 2006	COMM 292		48	3.0		
Winter 2005 - Winter 2006	COMM 292		50	3.0		
Winter 2004 - Winter 2005	COMM 292		40	4.0		
Winter 2004 - Winter 2005	COMM 292		40	4.0		
Winter 2004 - Winter 2005	COMM 626		7	3.0		
Winter 2003 - Winter 2004	COMM 292		43	4.0		
Winter 2003 - Winter 2004	COMM 292		26	4.0		
Winter 2003 - Winter 2004	COMM 626		3	3.0		
Winter 2002 - Winter 2003	COMM 292		52	4.0		
Winter 2002 - Winter 2003	COMM 292		42	4.0		
Winter 2001 - Winter 2002	COMM 292		43	4.0		
Winter 2001 - Winter 2002	COMM 292		57	4.0		

(c) Graduate Students Supervised and/or Co-Supervised

Student Name	Program	Start Year	Finish Year	Role	Other Supervisors/Committee Members
Marjan Houshmand	Ph.D.	Sep 2009	2015	Principal supervisor/committee chair	Marc-David Seidel, Thomas Hellmann
Kejia Zhu	Ph.D.	Sep 2006	2014	Principal supervisor/committee chair	Ning Nan, Nikolaus Beck (U Lugano)
Emma Su	MSc	Sep 2008	Feb 2011	Principal supervisor/committee chair	
Joey Gray	Ph.D.	Oct 2006	2007	Principal supervisor/committee chair	
Eeva Isacsson	Masters	2004	2006	Principal supervisor/committee chair	
Oana Branzei	Ph.D.	Sep 2001	Dec 2004	Co-supervisor/committee member	
Ke Yuan	Ph.D.	Sep 2002	Jul 2004	Principal supervisor/committee chair	
Dorit Nevo	Ph.D.	Sep 2001	Jul 2003	Co-supervisor/committee member	

(d) Continuing Education Activities

(e) Visiting Lecturer (indicate university/organization and dates)

Title	Institution	Date
Organizational Learning and Knowledge	Graduiertenkolleg, Fakultät fuer Betriebswirtschaft (Faculty of Business), Christian Albrechts Universität Kiel	Jul 2002

(f) Other

Title	Institution	Date
Course coordinator, all sections of C292 and C329	University of British Columbia	2009-2014
Guest Lecture on "Organizational Structure"	University of British Columbia	Jan 2007
Course coordinator, all sections of C292 and C329	University of British Columbia	2003-2007

## 9. SCHOLARLY AND PROFESSIONAL ACTIVITIES

### (a) Areas of special interest and accomplishments

Aiming to understand organizational structure, functioning, and change. Research subjects: Organizational rules, guidelines, routines, knowledge, laws. Processes of organizational learning, decision making, and politics. How structures arise and evolve, that is, the 'problem of order'. Analysis of dynamic networks and document revision histories.

### (b) Research or equivalent grants (indicate under COMP whether grants were obtained competitively (C) or non-competitively (NC))

Granting Agency	Subject	COMP	\$ Per Year	Year	Principal Investigator	Co-Investigator
Dr. Werner Jackstädt-Stiftung	Entscheidungsfindung im digitalen Zeitalter: Einfluss individueller und organisationaler Informationsverarbeitung auf den Unternehmenserfolg	C	100,000 Euro	2016		Martin Schulz (UBC), Erik Strauß (Universität Witten/Herdecke), Leona Wiegmann (WHU)
Sauder School of Business Internal Grant	Business Family Social Capital and the Involvement of its Members in the Family Business: A New Approach to the Dynamic Interaction between Business and Family	C	5000 x 1	2013	Schulz, Martin	
Sauder School of Business Internal Grant	Cost Benefit Analysis of Changes in Health Care Rules	C	7,730 x 1	2012-13	Schulz, Martin	
Social Sciences and Humanities Research Council of Canada (SSHRC)	Problem distributions and rule change: Understanding how rules persist and evolve	C	\$25,067 x 3	2011-2014	Schulz, Martin	
Sauder School of Business Internal Grant	Finding Context Data Sources about Health Care Guidelines	C	\$5,000 x 1	2010	Schulz, Martin	
Social Sciences and Humanities Research Council of Canada (SSHRC)	When Rules Go Wrong: Understanding Reactions to Bureaucratic Hassle	C	\$15,254 x 4	2005 - 2009	Schulz, Martin	
Sauder School of Business	Identifying Data Sources About Routines in Hospitals	C	\$5,000	2008	Schulz, Martin	
HSS Small Grant	Formalization and Justice	C	\$3,000	2003	Schulz, Martin	

Hampton Foundation	Problem Absorption and Resolution in Organizational Learning	C	\$40,000	2002	Schulz, Martin	
SSHRC	An Institutional Ecology of Regulatory Rules	C	\$75,000	2002	Schulz, Martin	Jennings, Dev
Social Sciences and Humanities Research Council of Canada (SSHRC)	Grant to New Faculty (HSS)	C	\$2,000	2001	Schulz, Martin	
Dean of Commerce	Starting Grant	NC	\$20,000	2001	Schulz, Martin	
CIBER	Organizational Learning in Multinational Enterprises	C	\$8,000	1996	Schulz, Martin	
Carnegie Bosch Foundation	Organizational Learning in Multinational Enterprises	C	\$16,000	1996	Schulz, Martin	

(c) Research or equivalent contracts (indicate under COMP whether contracts were obtained competitively (C) or non-competitively (NC))

(d) Invited Presentations

<b>Institution</b>	<b>Title</b>	<b>Date</b>
Lehrstuhl Prof. Dr. Schreyögg, Freie Universität Berlin, Germany	Exposure to Differences: Rule Networks as a Source of Change in Rule Systems	June 2015
Faculty of Economics, University of Lugano, Switzerland	Logics of Appropriateness and Consequences: Basic Models and Extensions	Oct 2013
WHU - Otto Beisheim School of Management, Vallendar, Germany	<i>Rule Networks and Rule Change: How Do Citation Ties Affect Rule Revisions?</i>	Oct 2013
WiSo-Fakultät der Universität zu Köln, Germany	<i>When Rules Grow Persistent: Problem-Based Adaptation of Clinical Practice Guidelines</i>	Oct 2013
Lehrstuhl Prof. Dr. Schreyögg, Freie Universität Berlin, Germany	<i>When Rules Grow Persistent: Problem-Based Adaptation of Clinical Practice Guidelines</i>	Oct 2013
University of Lugano (Switzerland)	Rule Persistence: How Problem Absorption Affects the Integration of Knowledge into Clinical Practice Guidelines	Jun 2011
Rotterdam School of Management, Erasmus University	Rule-Based Learning: Problem Absorption and Knowledge Integration into Clinical Practice Guidelines	Jun 2011
Shidler College of Business, University of Hawai	A Problemistic Approach to Rule Evolution	May 2009
Universitaet Mannheim (Germany) University of Lugano (Switzerland) ETH Zuerich (Switzerland)	"Cleaning up the Water Law of British Columbia: A Problemistic Approach to Rule Change"	2008
University of Mannheim (Germany)	Staying on Track: A Voyage to the Internal Mechanisms of Routine Reproduction"	May 2007
London Business School	"A Problemistic Approach to Institutional	2006

	Change: The Evolution of the British Columbia Water Law 1914 to 2003"	
Graduate School of Business at Stanford University	"A Problemistic Approach to Institutional Change: The Evolution of the British Columbia Water Law 1914 to 2003"	2006
Institute for International Studies, Stanford University	"Institutionalization and Evolution of Knowledge in Organizations: Inspirations from Research on Rules and Knowledge Flows" presented at the KNEXUS Research Symposium on "Institutionalization of Knowledge: How Institutions Develop and Spread Knowledge"	Jul 2000

(e) Other Presentations

Conference/Institution	Title	Date
Organization Science Winter Conference (OSWC XXIII), Park City, UT	Connecting Encoded Knowledge: The Evolution of Organizational Knowledge Networks	Feb, 2017
American Sociological Association Annual Meetings in Seattle WA	Weaving Organizational Rule Tapestry: How Discovery of Relevance Shapes Rule Network Tie Formation	Aug 2016
Carnegie School of Organizational Learning Conference in Asilomar (CSOL 2016), CA	Learning and Rules	Aug 2016
Academy of Management Annual Meetings in Anaheim, CA	OMT session discussant of the paper session entitled "Learning & Knowledge"	Aug 2016
Academy of Management Annual Meetings in Anaheim, CA	The Effect of Entrepreneurship on the Financial Wellbeing of Family Members	Aug 2016
Academy of Management Annual Meetings in Anaheim, CA	Rule Network Evolution as Discovery of Knowledge Relevance	Aug 2016
Organization Science Winter Conference (OSWC XXII), Park City, UT	Lessons Learned - Final Panel of the Conference	Feb 2016
Academy of Management Annual Meetings in Vancouver, BC	The Fruits of Passion: The Effect of Entrepreneurship on Life Satisfaction of Family Members	August 2015
Carnegie School of Organizational Learning Conference in Asilomar (CSOL 2015), CA	A Relevance-based Model of Rule Network Tie Formation	May 2015
Academy of Management Annual Meetings in Philadelphia, PA	Shifting Logics: Erosion of Appropriateness and Knowledge Uptake of Rules	Aug 2014
Carnegie School of Organizational Learning Conference in Asilomar (CSOL 2014), CA	Rule Networks and Rule Change	May 2014
Organization Science Winter Conference (OSWC XX), Steamboat Springs, CO	Shifting Logics and Knowledge Uptake of Rules: Erosion and Anchoring of Appropriateness	Feb 2014
Academy of Management Annual	Rule Networks and Rule Change: How Do	Aug 2013

Meetings in Orlando, FL	Citation Ties Affect Rule Revisions?	
Organization Science Winter Conference (OSWC XIX), Steamboat Springs, CO	Knowledge Network and Knowledge Change: How Citation Ties Affect Rule Revisions	Feb 2013
Academy of Management Annual Meetings in Boston, MA	When Rules Grow Persistent: Problem-Based Adaptation of Clinical Practice Guidelines	Aug 2012
Organization Science Winter Conference (OSWC XVIII), Steamboat Springs, CO	Experience Routing and Self-Organization of Organizational Rule Networks	Feb 2012
Organization Science Winter Conference (OSWC XVIII), Steamboat Springs, CO	ICT-Enabled Social Networks and Issue Construction in the Arab Spring	Feb 2012
Organization Science Winter Conference (OSWC XVII), Steamboat Springs, CO	Martin Schulz & Kejia Zhu: Rule-Based Learning: Path Dependent Knowledge Integration into Clinical Practice Guidelines	Feb 2011
Organization Science Winter Conference (OSWC XVII), Steamboat Springs, CO	Problem Absorption in Rule Birth and Revisions	Feb 2011
Organization Science Winter Conference XVII Steamboat Springs, Colorado	Organizational Memory And Persistence: How Can Routines and Rules Persist Despite Perennial Gales of New Problems and Solutions?	Feb 2011
Preconference of the Organization Science Winter Conference	Knowledge Structure and Knowledge Change: Experience and Attention Transfer in Rule Networks	Feb 2011
Organization Science Winter Conference XV, Steamboat Springs, Colorado	A Problemistic Approach to Rule Evolution	Feb 2009
Academy of Management Meetings, Anaheim, California	"What a Hassle" - Cognitive and Emotional Reactions to Bureaucratic Rules	Aug 2008
Academy of Management Meetings, Anaheim, California	Eye on Which Prize? 'bManagerial Goal Conflict and Attention	Aug 2008
Academy of Management Meetings, Anaheim, California	Rule Persistence and Change: A Problemistic Approach to the Evolution of the Water Law of British Columbia	Aug 2008
Third International Conference on Organizational Routines, Strasbourg, France	"Staying on Track: A Voyage to the Internal Mechanisms of Routine Reproduction"	May 2007
Academy of Management Meetings, Atlanta, Georgia	"A Problemistic Approach to Institutional Change: The Evolution of the British Columbia Water Law 1914 to 2003"	Aug 2006
BCOB Mini-Conference in Vancouver	"A Problemistic Approach to Institutional Change: The Evolution of the British Columbia Water Law 1914 to 2003"	2006
Organization Science Winter Conference, Steamboat Springs, Colorado	"A Problemistic Approach to Institutional Change: The Evolution of the British Columbia Water Law 1914 to 2003"	2006
Academy of Management Meetings, Honolulu, Hawaii	When Rules Go Wrong: Understanding Reactions to Bureaucratic Hassle".	2005

Academy of Management Meetings, New Orleans	"Product Innovation in Heterogeneous R&D Networks: Paths to Exploration and Exploitation"	Aug 2004
Academy of Management Meetings, New Orleans	"The Ecological Dynamics of Legal Rule Revision"	Aug 2004
Academy of Management Meetings, Seattle	"Discovering the Dynamics of Institutional Environments: Modeling Legal Rule Revision."	Aug 2003
Academy of Management Meetings in Denver, Colorado	"Organizational Rules and Organizational Rule Histories: A Review of Current Research on Rule-Based Models of Organizational Learning"	Aug 2002
"Institutions and Organizations Conference in Honor of James G. March", Lucca, Italy	"Impermanent Institutionalization: The Duration Dependence of Organizational Rule Changes"	Jul 2002
Second Joint Japan North America Conference on Mathematical Sociology, Vancouver BC	"Forgotten Rules: The Duration Dependence of Organizational Rule Revisions and Suspensions"	May 2002
Academy of Management Meetings in Toronto, Canada	"Iron Laws of Bureaucracy - Comparing Incremental and Radical Change of Organizational Rules in the U.S. and in Germany"	Aug 2000
Academy of Management Meetings in Chicago	"Pathways of Relevance: Exploring Inflows of Knowledge into Subunits of MNCs"	Aug 1999
Academy of Management Meetings in San Diego, CA	"The Uncertain Relevance of New Knowledge: Organizational Learning and Knowledge Flows in Multinational Corporations"	Aug 1998
Academy of Management Meetings in Boston, MA	"Codification and Tacitness as Knowledge Management Strategies: An Empirical Exploration"	Aug 1997
Strategic Management Society in Phoenix, AZ	"Codification and Tacitness as Knowledge Management Strategies: An Empirical Exploration"	Nov 1996
Conference on Organizational Memory and Learning at Stanford University	"Refinement: The Occurrence Dependence of Organizational Rule Changes"	Jun 1996
Conference on Organizational Memory and Learning at Stanford University	"Refinement: The Occurrence Dependence of Organizational Rule Changes"	Jun 1996
Academy of Management Meetings in Cincinnati, Ohio	"Determinants of Knowledge Flows in MNCs: Effects of Interdependence, Strategic Context, Innovation, and Codification"	1996
Academy of Management Meetings in Vancouver, BC	"Limits to Bureaucratic Growth: The Density Dependence of Organizational Rule Births"	1995
Annual Meeting of the American Sociological Association 'c2 'action in Washington, DC	"Limits to Bureaucratic Growth: The Density Dependence of Organizational Rule Births"	1995
Annual Meeting of the American Sociological Association in Los Angeles	"Persistence or Obsolescence: The Duration Dependence of Organizational	1994

	Rule Change"	
Annual Meeting of the American Sociological Association, Pittsburgh, Pennsylvania	"Tracking, Refinement, or Retention: The Integrity of Organizational Experience",	Aug 1992
Annual Meeting of the American Sociological Association, Cincinnati, Ohio	"Organizational Learning in an Administrative Rule System"	Aug 1991
Annual Meeting of the American Sociological Association, San Francisco	"Thematic Convergence in Rule Learning: Detection of Competency Traps""Thematic Convergence in Rule Learning: Detection of Competency Traps"	Aug 1989

(f) Other

I attended a three day workshop on Social Entrepreneurship at the Sandbjerg Estate (the Aarhus University Conference Centre), Denmark in July, 2008.

(g) Conference Participation (organizer, keynote speaker, etc.)

Role	Conference Name	City	Date
Panel co-organizer	OSWC XVII	Steamboat Springs	Feb 2011
Organizer	Annual Organization Science Winter Conference (OSWC XII)	Steamboat Springs, Colorado	Feb 2006
Discussant	Academy of Management Meetings, New Orleans	New Orleans	2004
Co-organizer	Academy of Management Meetings in Seattle	Seattle	2003
Organizer	Academy of Management Meetings, Toronto	Toronto	2000

## 10. SERVICE TO THE UNIVERSITY

(a) Memberships on committees, including offices held and dates

Position	Committee Name	Dates
University Examiner	Doctoral Examination	April, 2016
Member	PhD Committee	2011-14
Chair	Doctoral Examination	About once every year
Member	UBC Graduate Council	Sep 2009
Member	Sauder Library Committee	2008, 9, 10,12,13, 14
Member	UBC Hampton Review Committee	2004 - 2007
Member	Awards & Performance Advisory Committee (APAC)	2002 - 2004

(b) Other service, including dates

2011-13: PhD Advisor, Management and Organization (subgroup of OBHR)

2011: Analysis of the UBC's new effort on Peer Evaluation of Teaching. This report analyzes potential pitfalls of that effort and proposes a pragmatic, affordable alternative that does not erode academic freedom.

2006: Sauder "Imagine Professor" (part of the UBC new student orientation)

2006: Organizer of the President's Dessert Reception for New and International Members of the Academy of Management, Atlanta, Georgia (the Sauder School was the AoM Gold Sponsor of this event)

2005: Co-organizer of a special session at the Academy of Management Meetings in Honolulu (with Sally Maitlis and Laurie Barclay) entitled the "Peter Frost Commemorative Festival, Celebrating Emotions at Work: A University of British Columbia Three Year Gold Sponsorship Event"

2005: Organizer of the President's Dessert Reception for New and International Members of the Academy of Management, Honolulu, Hawaii (the Sauder School was the AoM Gold Sponsor of this event.)

2002-2004: Contributor, divisional recruitment efforts, resulting in 4 new hires in the OBHR division.

2004: Co-organizer (with Peter Frost) of the President's Dessert Reception for New and International Members of the Academy of Management, New Orleans, USA (the Sauder School was the AoM Gold Sponsor of this event)

2004: Organizer of a wine and cheese reception for UBC/Sauder-SFU distinguished speaker James G. March, February 2004

2003: Co-organizer (with Peter Frost) of the President's Dessert Reception for New and International Members of the Academy of Management, Seattle, USA (the Sauder School was the AoM Gold Sponsor of this event)

2002: Prepared Nomination for UBC Killam Teaching Award for excellence in undergraduate teaching for my colleague Mark Thompson, January, 2002

2002/3 Co-organizer, SFU/UBC Distinguished Speaker Series

At the University of Washington:

- Co-organizer, Research Forum of the Department of Management and Organization (1999-2001)
- Member, Computer Policy Committee (1995-2001)
- Faculty Excellence Award Committee (1994/5)
- Track Advisor for the German Track of the Business School's CISB (Certificate of International Studies in Business) program (1995-1997)
- Member, various department search committees (1996-2000)

## **11. SERVICE TO THE COMMUNITY**

*(a) Memberships on scholarly societies, including offices held and dates*

<b>Role</b>	<b>Society Name</b>	<b>Dates</b>
Member	Informs	ongoing
Member	American Sociological Association	ongoing
Member	Academy of Management	ongoing

*(b) Memberships on other societies, including offices held and dates*

*(c) Memberships on scholarly committees, including offices held and dates*

<b>Role</b>	<b>Committee Name</b>	<b>Institution</b>	<b>Dates</b>
Member	HPM Committee	CIHR	2013- ongoing
Member	Nominating Committee, National Medal of Science (US)	National Science Foundation	2010 -2012
Member, organizing committee	Twelfth Annual Organization Science Winter Conference (OSWC XII)	Organization Science	Feb 2006

*(d) Memberships on other committees, including offices held and dates*

*(e) Editorships (list journal and dates)*

<b>Journal</b>	<b>Role</b>	<b>Dates</b>
Organization Science	Member of Editorial Board	2002 - present
Management Science	Associate Editor	2006 - 2010
Academy of Management Journal (AMJ)	Member of Editorial Board	2004 - 2007
Strategic Organization	Member of Editorial Board	2002 - 2007

*(f) Reviewer (journal, agency, etc. including dates)*

<b>Journal/Agency</b>	<b>Role</b>	<b>Dates</b>
Public Administration Review	Reviewer	2014 - present
OMT Division, Academy of Management Meetings	Reviewer	Ongoing, every year
Group & Organization Management	Ad Hoc Referee	Feb 2013
SSHRC	Assessor, Insight Grants	2013, 2014
CIHR	Health Policy & Systems Management Research, Peer Review Committee Member	Feb 2013 to Jun 2013
Journal of Management Studies	Reviewer	June 2012
Journal of International Business Studies (JIBS)	Reviewer	2008 - present
Administrative Science Quarterly	Reviewer	2001-present
Organization Science	Reviewer	2001-present
Organization Studies	Reviewer	2004 - present
Strategic Organization	Reviewer	2002 - present
Academy of Management Journal	Reviewer	2001 - present
CMOT Computational and Mathematical	Reviewer	1997 - present

Organization Theory		
Journal of Mathematical Sociology	Reviewer	1993 - present
Industrial and Corporate Change	Reviewer	2003
Management Science	Reviewer	2001 - 2003
Journal of Engineering and Technology Management	Reviewer	2002
U.S. National Science Foundation	Reviewer	2001 - 2002
Academy of Management Meetings - Section Business Policy and Strategy	Reviewer	Many years

(g) External examiner (indicate universities and dates)

(h) Consultant (indicate organization and dates)

Organization	Dates
Global TV News. Interview with Ted Chernecki for the program "Dollars and Sense". <i>Global TV News interviewed me on the topic of bureaucracy and how ideas of bureaucratic inertia relate to BC's "Crown Corporations". My interview was placed right after a Frankenstein scene in the program.</i>	Feb 2011
TV - Channel M (Vancouver), Interview with Bernadette Berry (German Today) about my research on routines	Oct 2007
C.N.A. Consulting	2001
The Boeing Corporation	1998 - 2001

(i) Other service to the community

## 12. AWARDS AND DISTINCTIONS

(a) Awards for scholarship

Name	Awarded By	Date
Dexter Award Nominee for the paper "Cleaning up the Water Law of British Columbia: A Problemistic Approach to Rule Change"	Academy of Management	2008
Outstanding Reviewer Award of the BPS Division	Academy of Management	2003
Carolyn Dexter Award Nominee for the paper "Organizational Rules and Rule Histories: A Review of Rule-Based Models of Organizational Learning"	Academy of Management	2002
Above and Beyond the Call of Duty Award (ABCD Award), OMT Division	Academy of Management	2002
Research Fellow at the Lehrstuhl fuer Allgemeine Betriebswirtschaftslehre	Universitaet Mannheim, Germany, Spring Quarter	1999

und Organisation		
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### 13. OTHER RELEVANT INFORMATION

THE UNIVERSITY OF BRITISH COLUMBIA  
Publications Record

Date: April 24, 2017 Initials:

**SURNAME:** Schulz

**FIRST NAME:** Martin

**MIDDLE NAMES(S):**

**1. REFEREED PUBLICATIONS**

*(a) Journals*

**Schulz, M.** (2015) The BTF Vision of Unfolding Rule Worlds. *Journal of Management Inquiry* 24.3, 332-333.

Jennings, D., **Schulz, M.**, Patient, D., Gravel, C., Yuan, K. (2005). Weber and Legal Rule Refinement: The Closing of the Iron Cage? *Organization Studies*, 26(4), 621-653.

**Schulz, M.** (2003). Pathways of Relevance: Exploring Inflows of Knowledge into Subunits of Multinational Corporations. *Organization Science*, 14(4), 440-459.

**Schulz, M.** (2003). Impermanent Institutionalization: The Duration Dependence of Organizational Rule Changes. *Industrial and Corporate Change*, 12(5), 1077-1098.

Dietz, J., Robinson, S.L., Folger, R., Robert, A., **Schulz, M.** (2003). The Impact of Community Violence and an Organization's Procedural Justice Climate on Workplace Aggression. *Academy of Management Journal*, 46(3), 317-326.

**Schulz, M.**, Beck, N. (2002). Die Entwicklung Organisatorischer Regeln im Zeitverlauf. *K 'c3 'b6lner Zeitschrift f 'c3 'bcr Soziologie and Sozialpsychologie*, 42, 119-150.

**Schulz, M.**, Jobe, L. (2001). Codification and Tacitness as Knowledge Management Strategies: An Empirical Exploration. *Journal of High Technology Management Research*, 12, 139-165.

**Schulz, M.** (2001). The Uncertain Relevance of Newness: Organizational Learning and Knowledge Flows. *Academy of Management Journal*, 44(4), 661-681.

Schilling, M., **Schulz, M.** (1998). Improving the Organization of Environmental Management: Ecosystem Management, External Interdependencies, and Agency Structures. *Public Productivity & Management Review*, 21(3), 293-308.

**Schulz, M.** (1998). Limits of Bureaucratic Growth: The Density Dependence of Organizational Rule Births. *Administrative Science Quarterly*, 43(4)

**Schulz, M.** (1992). A Depletion of Assets Model of Organizational Learning. *Journal of Mathematical Sociology*, 17(2-3), 145-173.

**Schulz, M.** (1988). A Model of Obsolescence of Organizational Rules. *Journal of Computational and Mathematical Organization Theory*, 4(3), 241-266.

*(b) Conference Proceedings*

*(c) Other*

## **2. NON-REFEREED PUBLICATIONS**

### *(a) Journals*

Kaufmann, F., Quitmann, J., **Schulz, M.**, Simm, R., Strohmeier, K. (1984). Family Development in North-Rhine Westphalia: Socio-Spatial Context, Modeling, and Microsimulation. *IBS - Materialien Nr. 17*

### *(b) Conference Proceedings*

**Schulz, M.**, Jobe, L. (1998). "Codification and Tacitness as Knowledge Management Strategies: An Empirical Exploration". .

**Schulz, M.**, Strohmeier, K. (1984). "Professional Career and Family Career: Problems of Reconstruction and Modelling Sequences of Life Course Events" . . West Germany: Materialienband: Beitr 'c3 'a4ge aus den Sektions- und ad hoc-Veran 'c2 'acstal 'c2 'actungen des 22. Deutschen Sozio 'c2 'aclogentags in Dortmund.

### *(c) Other*

## **3. BOOKS**

### *(a) Authored*

March, J., **Schulz, M.**, Zhou, X. (2000). *The Dynamics of Rules: Change in Written Organizational Codes*.

### *(b) Edited*

### *(c) Chapters*

**Schulz, M.** (2017) "Learning and Rules" forthcoming in: Handbook of Group and Organizational Learning, Linda Argote and John Levine (ED), Oxford University Press

**Schulz, M.** (2014). "Logic of Consequences and Logic of Appropriateness" in: Palgrave Encyclopedia of Strategic Management, edited by Mie Augier and David Teece.

**Schulz, M.** (2008). Staying on Track: A Voyage to the Internal Mechanisms of Routine Reproduction. In M. Becker (Ed.), *Handbook of Organizational Routines*. UK: Edward Elgar Publishing Ltd.

**Schulz, M.** (2002). Organizational Learning. In J. Baum (Ed.), *Companion to Organizations*. Oxford: Blackwell Publishers.

**Schulz, M.** (1989). The Analysis of Sequence Patterns of Family-Related Events. In A. Herlth, K. Strohmeier (Eds.), *Lebenslauf und Familienentwicklung*. Opladen: Leske und Budrich.

#### **4. PATENTS**

#### **5. SPECIAL COPYRIGHTS**

#### **6. ARTISTIC WORKS, PERFORMANCES, DESIGNS**

#### **7. OTHER WORKS**

##### *(a) Computer*

**Schulz, M.** (2004). ESMA-a computer program for analyzing sequences of events in organizations and individual life histories. (3M.4 [Computer software].

Located at: <http://www.martinshub.org/Academic/ESMA/esma.html>

My research requires developing custom computer code for each data set and each project. During the past years I developed several programs that extract indicators from raw data of rule changes (data from Vancouver Coastal Health Authority). More recently, I developed computer programs that analyze dynamic rule networks.

##### *(b) Websites*

I maintain my own (self funded and somewhat raw) web domain ([www.martinshub.org](http://www.martinshub.org)) where I disseminate information related to my research and my teaching

Located at: <http://www.martinshub.org>

I also maintain a collection of web pages related to courses that I teach in my division (in particular OB courses, but also doctoral level courses).

Located at: [http://ob\\_courses.sauder.ubc.ca/](http://ob_courses.sauder.ubc.ca/)

##### *(c) Media References*

#### **8. WORK SUBMITTED (INCLUDING PUBLISHER AND DATE OF SUBMISSION)**

For more information, please refer to my faculty activity report or contact me at [martin.schulz@sauder.ubc.ca](mailto:martin.schulz@sauder.ubc.ca).

#### **9. WORK IN PROGRESS (INCLUDING DEGREE OF COMPLETION)**

##### *(a) Completed Working Papers*

For more information, please refer to my faculty activity report or contact me at martin.schulz@sauder.ubc.ca.

*(b) Other Works In Progress*

More information is available on request.